



# Subscription Chaos to Enterprise Harmony

Eliminating Silos with

LISA Enterprise powering D365 FSCM.

LISA Enterprise overlays powerful recurring revenue-specific capabilities directly onto native FSCM data models and surfaces them in Sales, Projects, Supply Chain, Purchasing, Commerce, and Power Platform analytics.

One contract, one price book, one revenue rule shared in real time across the tenant.



In 2025, recurring services revenue will make up 92% of all software income, yet most SaaS and IT services firms still face fire drills and audit risk because their ERP can't "see" the full contract lifecycle. LISA Enterprise powers Microsoft Dynamics 365 FSCM so every quote, usage spike, and renewal posts to the ledger. Finance stops wrangling deferrals; RevOps, sales, and delivery teams manage quoting and renewals within familiar tools; Executives start steering the business in real time. **That's enterprise harmony.**

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## Market Momentum

The B2B landscape is undergoing a fundamental shift toward recurring revenue models. The “subscription economy” is booming – set to reach a staggering \$1.5 trillion by year end 2025 (a 435% increase over nine years). Subscription-based businesses are growing 4.6× faster than the S&P 500 average, and what began with consumer services is now a mainstream strategy for enterprise IT and SaaS providers. In fact, 70% of business leaders say subscription models are crucial to their future growth and long-term prospects. This accelerating market momentum clearly reflects a new reality: Finance and Operations leaders must deliver predictable, recurring revenue growth and a seamless, customer-centric subscription experience to stay agile and competitive.

As recurring revenues grow, so do the stakes for accuracy and control. CFOs are under pressure to ensure every bill is correct, on time, and compliant. Revenue leakage and billing errors have no place in a subscription-first world – yet nearly 42% of companies experience revenue leakage, losing an estimated 1–5% of EBITA annually as a result. Moreover, billing mistakes directly impact customer trust: 59% of companies report significant customer friction due to billing disputes. In an environment where services are delivered continuously and billed periodically, financial precision becomes a strategic imperative. The ability to bill accurately, recognize revenue properly, and support complex subscription terms (e.g. usage-based or tiered pricing) is central to operational excellence and growth.





## The ERP Gap

Ironically, many core ERP systems haven't caught up with the subscription economy. Microsoft Dynamics 365 Finance & Operations (F&SCM), for example, provides robust financial controls for traditional sales but lacks native depth in subscription management. Indeed, FSCM Subscription Billing automates only 40 process areas - just a third of the quote-to-value continuum. To plug some gaps, our closest Dynamics subscription add-on competitor bumps coverage to 51 processes but still revolves around finance tables and single-entity logic. On paper, the combination sounds adequate; in practice, it leaves vast stretches of the journey unpaved.

The missing pieces fall into three categories. First, pricing complexity: tiered, usage-based, milestone and CPI-indexed models remain spreadsheet territory, forcing revenue ops to reconcile manual calcs every month. Second, operational reach: Sales can't quote, Projects can't validate entitlements, and Supply Chain can't plan stock because the data lives in finance-only tables. Third, multi-entity coherence: cross-company contracts, vendor reconciliations and inter-company billing require custom code or bolt-on tools, adding risk at every upgrade cycle. Public documentation from the add-on's own site still advises customers to "juggle complicated spreadsheets" for tier pricing and renewals .

This ERP gap translates into a silent but costly tax. Finance burns time in manual updates, project teams chase entitlements in email threads, and auditors trace revenue across half-a-dozen point tools. Critical data splinters, so 1 – 5 % of ARR leaks away, DSO inflates, and every Dynamics upgrade feels like a roll of the dice.

In short, the system that should be your single source of truth becomes the bottleneck. Until pricing, billing, recognition, and compliance run natively and cross-entity within the ERP, scale will always be capped by manual effort and spreadsheet risk.





## Pain-Point Anatomy - A Fragmented Reality

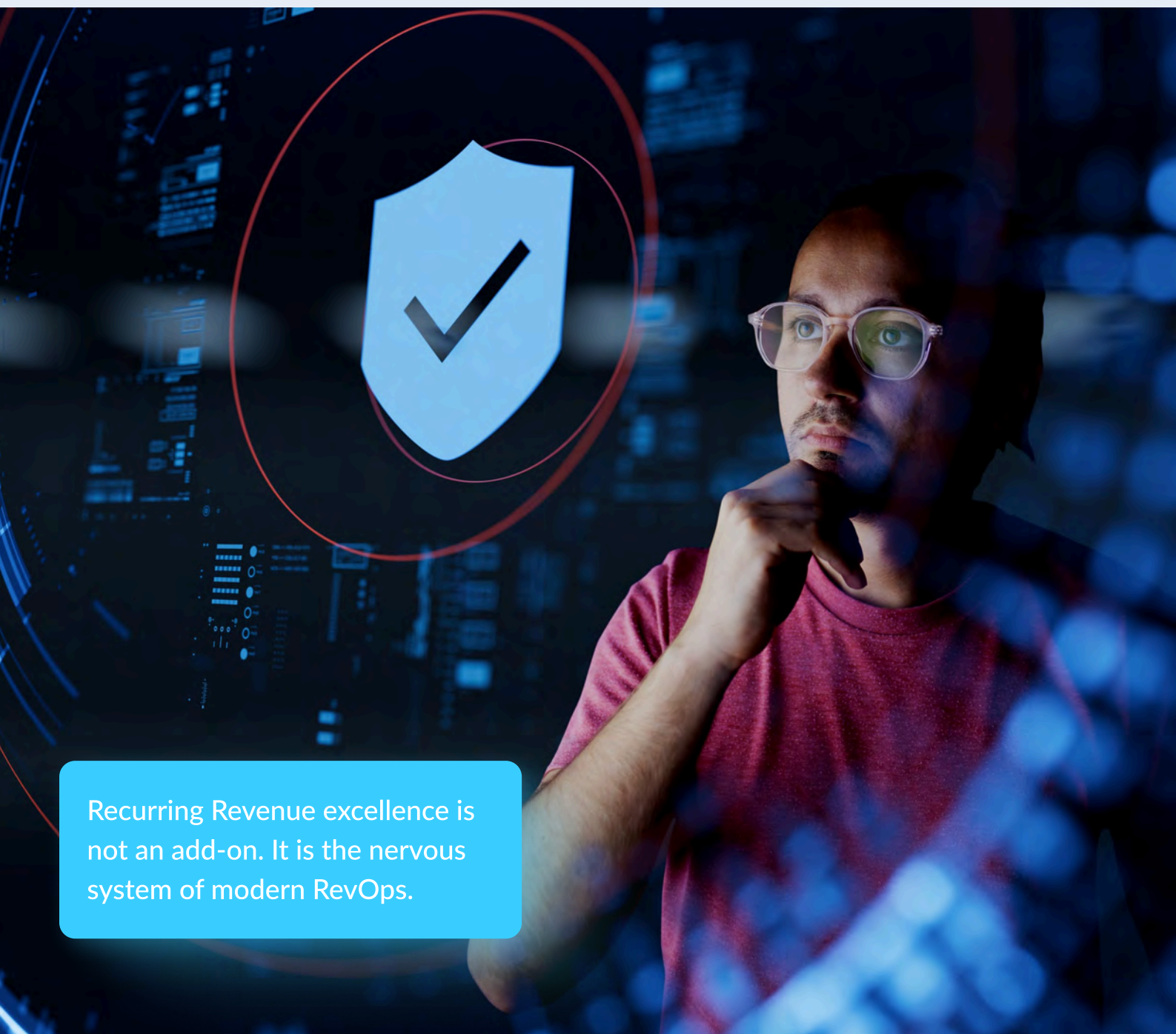
Every subscription business running on Dynamics 365 eventually collides with the same invisible wall: the core ERP knows how to post journals, but not how to choreograph the dozens of micro-events that happen between a quote and recognised revenue—billing, proration, renewals, upgrades, downgrades, cancellations, and compliance.

Each time Dynamics can't choreograph one of those beats, someone invents a workaround: Finance spins up a deferral spreadsheet; project accountants paste timesheets into billing macros; supply-chain planners keep a shadow demand file because contracts never surface in MRP. Those fixes metastasise until they become a full-time job - and a silent tax on growth.

That tax shows up as a stacked set of hidden costs executives rarely see in one place, posing strategic risks that Finance and Operations Leaders must address. A few of the most critical strategic risks include:

- **Revenue Leakage:** Manual and fragmented billing processes inevitably let money slip through the cracks. Over 40% of companies admit to leakage, and studies estimate that 1–5% of EBITDA can be lost annually this way. This is profit simply left on the table, and as subscription volumes increase, the leakage compounds. Without airtight billing and metering, enterprises effectively forfeit revenue they've earned.
- **Slower Cash Cycle (DSO):** Inefficient subscription invoicing extends the time it takes to collect cash. If bills go out late or errors force rework, Days Sales Outstanding (DSO) climbs. Kroll's finance team, for example, faced prolonged billing cycles due to manual reconciliations and cross-system delays. A high DSO not only strains cash flow but also signals weaker operational efficiency. In high-growth subscription businesses, speed to invoice is critical – any drag can hamper reinvestment and growth.
- **Delayed Cash Realisation:** Even when invoices go out on time, finance teams still chase payments, reconcile fees and retry failures in separate portals. Direct-debit rejects or expired cards quietly inflate DSO and burn staff hours. Until payment capture and reconciliation ride the same contract spine, true quote-to-cash harmony remains out of reach.
- **Customer Churn & Friction:** In subscription models, the customer relationship is on the line every billing cycle. Inaccurate or confusing invoices erode trust. It's telling that 59% of companies have significant customer friction from billing issues. Each dispute or credit note is a bad experience that can increase churn. Revenue that depends on renewals and usage can be lost if clients doubt the accuracy of their bills. Thus, billing quality directly affects customer lifetime value and the company's reputation.

— **Compliance and Audit Exposure:** Subscription contracts often involve deferred revenue, multi-element arrangements, and usage commitments that must align with accounting standards (e.g. IFRS 15/ASC 606). When ERP systems can't handle these intricacies effectively in recurring revenue, finance teams turn to manual calculations that are error-prone and hard to audit. The risk of misreporting revenue is high – and nearly one-third of companies say billing issues are impacting financial results. Missing a compliance step or lacking proper audit trails can lead to restatements, regulatory penalties, or lowered investor confidence. Moreover, antiquated systems are a growth barrier – 44% of organizations feel legacy quote-to-cash tools hold back their expansion. In short, unresolved subscription billing gaps can snowball into higher operational costs, audit findings, and even reduced valuations, especially as a company seeks to scale or attract investment.



Recurring Revenue excellence is not an add-on. It is the nervous system of modern RevOps.



## The LISA Enterprise Advantage —Six Design Principles

LISA Enterprise was architected on a simple conviction: a subscription contract should be the single source of truth for every downstream activity - no matter how many entities, price tiers, usage meters or revenue rules are involved. To achieve that, the solution overlays 121 subscription-specific capabilities directly onto standard Dynamics 365 data models, extending the Microsoft FSCM stack.

The result is a continuum where Sales can quote, Projects can validate work in progress, Supply Chain can plan demand, and Finance can recognise revenue - all off the same contract spine.

Five design principles power this leap. A Single Contract Spine breaks the “one entity, one contract” curse, enabling Columbus Global to centralise compliance and cut Finance effort by 75%. Configurable Pricing & Entitlements convert tiered and usage models into first-class citizens, driving Staedean’s recurring-revenue accuracy by 85%. Multi-Entity Native logic scales enabling processes for 50,000+ subscription lines a month across hundreds of entities without custom code. Closed-Loop Revenue aligns every invoice with compliant ASC 606/IFRS 15 schedules, and Assisted Ops & AI Signals surface anomalies before they hit the ledger.

In this section, we unpack each principle, illustrating how LISA transforms siloed tasks into a harmonised flow that slashes month-end close by 60 %, trims OPEX by 30% and gives executives real-time visibility into MRR, churn and margin.

### Single Contract Spine:

Every subscription, usage schedule and order line traces back to one contract ID valid across all legal entities. Columbus now manages regional compliance centrally, freeing 75% of finance capacity.

### Configurable Pricing & Entitlements:

Tiered, block, milestone and CPI-indexed pricing live in standard FSCM price books; entitlement counters trigger automatic overage billing. Staedean discovered 85% higher recurring-revenue accuracy.

### Multi-Entity Native:

Cross-company deferrals, IC rebilling and vendor reconciliation use native dimensions. Kroll imports tens of thousands of lines/month across 116 entities without performance hits.



#### — Closed-Loop Revenue:

Event-based deferrals align revenue recognition with delivery milestones, satisfying ASC 606 / IFRS 15 automatically. Audit prep time drops by weeks, as noted by multiple Bluefort clients.

#### — Assisted Ops & AI Signals:

AI-driven invoice capture, churn prediction and anomaly alerts surface in familiar workspaces. Columbus cut invoice cycle time 65 % and recovered 1 % leakage.

#### — Cash Automation & Reconciliation (Powered by Bluefort TAPP):

Real-time direct-debit and card capture via GoCardless, Adyen and Stripe, smart retry logic, fee matching and automated refunds – all posted natively against the contract. Finance stops chasing portals; customers enjoy friction-free experience.



### Chapter 3.1

## End-to-End Scenario — Quote-to-Value Without Silos

Recurring-revenue enterprises don't struggle with one big process gap - they wrestle with thousands of micro-events that erupt between Quote and Cash. Every new seat, burst of usage, FX swing or partner chargeback spawns fresh journal lines, tax treatments and margin checks. When those signals live in spreadsheets and portals, Finance burns nights on reconciliation, Operations flies blind, and growth drags under manual weight. LISA Enterprise rewires that reality by anchoring every commercial and operational variable - pricing tiers, usage meters, multi-entity ledgers, even real-time payment capture onto a single native contract spine inside Dynamics 365. The result is a living nervous system where Sales, Projects, Supply Chain and Finance all transact in lockstep.

Two fictitious scenarios follow showing such a nervous system in action at different scales and business models. Read them as archetypes: if your organisation juggles tiered pricing, cross-border contracts, or cloud pass-through costs, the same spine can turn months of spreadsheet friction into a continuous, audit-ready flow.



### Illustrative Example 1

CloudUnity delivers cloud-based Unified Communications (UC) and managed IT across North America and EMEA. Every contract blends: tiered seats, a pooled voice minute allowance with overage billing; milestone professional services; security addons sourced from multiple vendors; and coverage for both the US parent and an Irish subsidiary. Board mandates are clear: compress close, keep margin visible, stay audit ready.

Before any seats are provisioned or minutes consumed, a torrent of variables has already surfaced such as tier based licence thresholds, pooled usage limits, partner discount matrices, cross-border tax rules, multi-entity ledgers. Left to spreadsheets, each variable becomes a new blind spot: Finance loses margin clarity, Projects miss deadlines, Supply Chain over or understocks, and the customer feels the friction. LISA Enterprise rewires that reality by anchoring every variable (commercial or operational) to a single, fully native contract record inside Dynamics 365. The contract becomes the heartbeat for every downstream action, so CloudUnity trades fragmented workarounds for a continuous, audit-ready flow. **Here's how that flow unfolds, step by step:**

1

#### Single Contract Spine — From Quote to Ledger

In Dynamics 365 Sales, the rep selects the UC Plus template. LISA Enterprise injects tier rules, free minute entitlements and partner discounts in seconds, then creates **one cross-company contract**. Intercompany journals, tax logic and revenue rules are prebuilt: no dual entry, no copy paste.

2

#### Provisioning Without Handoffs

Contract metadata flows automatically:

- Projects receives deployment milestones with budget and bill codes.
- Supply Chain sees device demand pegged to the contract, not a forecast guess.
- Finance already owns compliant, IFRS 15-ready schedules.

Every team works from the same record, so nothing slips.

3

#### Usage and Overage — Managed in Real Time

Daily voice minute feeds hit LISA's meter. At 5,000 free minutes the system queues an overage line for the next invoice, split by legal entity. No spreadsheets, no surprises. Bluefort TAPP triggers an automatic GoCardless collection the same night, posts the settlement fee, and retries failures using Success+ rules—no human touch.

4

#### Midterm Change — 240 → 320 Seats

Eight days remain in the billing period. LISA recalculates the new tier price, prorates the uplift, refreshes deferral schedules and updates MRR dashboards instantly. Ops stay hands-off.



5

### Vendor Reconciliation — Hours, Not Days

Quarterly, the security vendor sends a 10,000-line bill. LISA's AI capture matches every SKU to active subscriptions, flags margin anomalies and posts the rest. What once burned two days now fits in an hour—margin insight included.

6

### Four Day Multi-Entity Close

Because postings inherit the contract spine, LISA produces a single deferred revenue schedule for both entities, books eliminations and recognises milestone revenue on event completion. Finance closes in four days instead of ten, auditors trace transactions without extra evidence packs. Because cash is auto-matched to invoices, Finance closes AR in parallel to GL.

7

### Renewal on Autopilot

Ninety days before term end, LISA creates the renewal opportunity in Dynamics 365 Sales, pre-indexed by the latest Irish CPI. Finance has preapproved rules, so Sales simply clicks Send—forecast, contract and revenue plan update in lockstep.

8

### Live, Trusted KPIs

MRR, churn risk, gross margin by service and reconciled vendor payables surface in Power BI, sourced exclusively from the contract—no side files, no reconciliation fatigue.

## Business Impact

6 days month-end close

2,300 manual touches removed per quarter

99.8 % invoice accuracy

Zero custom code despite two entities, three revenue models and five partner discount schemes.

LISA Enterprise turns subscription complexity into strategic clarity enabling faster and painless scale, with protected margin without adding headcount and painless closing of the books.



## Illustrative Example 2

DataBeat delivers an AI-driven analytics platform to Fortune 1000 enterprises. Each subscription mixes three moving parts:

- **Committed compute hours** with burst pricing when customers exceed commitment.
- **Tiered data-storage blocks** that slide down in price as capacity grows.
- **Add-on algorithm packs** licensed per feature-set and refreshed quarterly.

Contracts frequently span **three legal entities** and flow through **seven regional reseller partners**. Revenues book in USD, SGD and EUR; costs include passthrough cloud fees in JPY and GBP. The board has two non-negotiables: keep gross margin insight in real time and close IFRS/ASC books inside five days.

Before a single API call hits the platform, more than a dozen variables kick in—FX rates, partner discounts, usage tiers, pass-through offsets, multi-GAAP revenue rules. **LISA Enterprise welds all variables onto one native contract spine inside Dynamics 365** so Finance, Sales, Operations and Partners operate from the same truth. Let's trace a typical year-long deal.

1

### Quote → Single Contract

A solution architect selects the AI Scale bundle in Dynamics 365 Sales. LISA loads compute hour tiers, sliding storage rates, FX conversions and partner margins, then builds one cross-company contract with intercompany journals already mapped.

2

### Onboarding & Provisioning

Projects receives onboarding SOW milestones; Supply Chain flags GPU appliance demand for the Dutch entity; Finance owns deferred-revenue schedules in both IFRS 15 and ASC 606 books - created automatically, perfectly reconciled.

3

### Usage Feeds & Burst Billing

Every night, DataBeat's metering API dumps compute and storage consumption into LISA. When committed hours are exhausted, burst lines queue for invoice; storage tiers recalibrate the moment utilisation crosses the next threshold. No spreadsheets, no back billing.



4

## Mid-Term Expansion Across Currencies

Month 6, the customer adds an APAC region. LISA clones pricing in SGD, prorates the uplift for the 12 days left in the month, then—via TAPP—executes zero-touch payment capture:

- **Instant card-on-file onboarding:** Stripe's Payment Element tokenises the customer's corporate card in seconds and stores the token against the new contract line.
- **Smart auto-capture & retry:** Nightly jobs charge the token in local currency; Stripe's Success+ logic retries up to 4 times in 48 h, delivering ~97 % first-pass success and keeping DSO under five days.
- **Automated fee & FX posting:** TAPP books gross cash, Stripe fees and FX gains/losses to the Singapore ledger, then translates net proceeds to USD for group consolidation.
- **Live ARR + cash dashboards:** Power BI widgets update the moment settlement hits, so Finance sees both revenue and cash in one view—no portal reconciliation.
- **135-currency reach baked in:** Should the customer spin up more regions, the same flow works out of the box across 135+ supported currencies.

5

## Cloud Passthrough & FX Adjustment

Quarterly, Microsoft Azure bills the Singapore hub in Japanese yen (JPY). LISA Enterprise's AI invoice capture pulls the multiline PDF/API feed, matches each Azure service (e.g., Compute, Blob Storage, AKS clusters) to the right customer subscriptions, converts the costs to SGD for the local ledger and to USD for group reporting, then flags any margin variance breach. What used to tie up two analysts for two days now takes one analyst an hour.

6

## Multi GAAP Close in Four Days

LISA Enterprise removes the grind from DataBeat's revenue recognition. It tags each contract line at the outset, allocates revenue automatically, and posts dual IFRS 15 / ASC 606 journals the instant licence time, usage bursts or milestone events occur—while matching Azure costs and eliminating intercompany markups. Finance now locks global books in four days and sees live, margin accurate figures throughout the month.

7

## Renewal with Dynamic Uplift

Ninety days before term end, LISA issues renewal opportunities, pre-uplifted by global CPI and approved discount curves. Sales sends out DocuSign; once signed, the new capacity, currencies and revenue plans flow automatically.



8

### Real-Time Executive Insight

CFO dashboard shows live ACV, ARR, margin by region, commit to actual usage ratio and supplier passthrough variance—fed entirely by the contract spine, no reconciliation fatigue.

9

### Refunds & Chargebacks

Bluefort TAPP flags chargebacks, auto-reverses revenue in LISA, and notifies account teams - protecting margin without spreadsheet triage.

## Business Impact

5 day global close (down from 11)

90% of manual billing and reconciliation tasks removed

99.9% invoice accuracy across three currencies and two accounting standards.

Real-time margin protection with automated pass-through matching and FX handling.

With LISA Enterprise anchoring every contractual variable, any similar enterprise controls cost, revenue and compliance in one motion, turning a labyrinth of currencies, partners and usage spikes into a streamlined, scalable advantage.








# Comparative Capability Matrix



LISA Enterprise supercharges Microsoft Dynamics 365 FSCM with +190% in added Subscription Management features, delivering complete ERP subscription control. The world's most comprehensive recurring revenue solution for Dynamics 365—from Lead to Lifecycle and everything in between.

	 LISA Enterprise	 Closest Dynamics Competitor	 D365 FSCM Subscription Billing
Features Included:	121	51	40
Features Missing	0	67	78
	100%	42%	33%

## Master Data



Manage subscription products	✓	✓	✗	Add-on price models	✓	✓	✗
Assign price per unit	✓	✓	✓	Product variants	✓	✓	✓
Define minimum quantity per subscription	✓	✗	✗	Setup one time products	✓	✓	✓
Define add-on products	✓	✓	✗	Setup price indexing	✓	✓	✓
Perpetual and Maintenance products	✓	✗	✗	Define end user and partners as customers	✓	✗	✗
Consumption-based products	✓	✓	✓	Define subscription price lists	✓	✗	✗
Per-unit products	✓	✓	✓	Deferral accounts in GL	✓	✓	✓
Tiered pricing	✓	✓	✓	Support, maintenance additions	✓	✗	✗
Setup maintenance %	✓	✗	✗	Reason codes	✓	✓	✓

## Finance



Bill subscription	✓	✓	✓
Request pre-payment or deposits	✓	✗	✗
Collection of payment	✓	✗	✗
Calculate forecasted ACV	✓	✓	✓
Update cashflow analysis	✓	✓	✓
Process revenue recognition	✓	✓	✓
Event-based revenue recognition	✓	✓	✓
Correct revenue recognition on credits	✓	✓	✓
Allocate % of revenue to recognize	✓	✓	✓
Defer discounts separate from revenue	✓	✓	✓
Delivery schedules	✓	✗	✗
Multi-element revenue allocation	✓	✓	✓
Process cost recognition	✓	✗	✗

Subscription audit trail and history	✓	✗	✗
Balance out pre-payments or deposits	✓	✗	✗
Subscription type dimensions setup	✓	✗	✗
ARR Reporting	✓	✗	✗
Retention reporting	✓	✗	✗
Churn reporting	✓	✓	✓
Customer lifetime value reporting	✓	✗	✗
Customer base development	✓	✗	✗
Revenue vs cost of subscriptions	✓	✗	✗
Intercompany subscriptions processing	✓	✗	✗
Payment integrations	✓	✓	✗
Decoupling billing and recognition posting	✓	✓	✗
Partner margin percent enhancement	✓	✗	✗

## Supply Chain Management



Send welcome aboard email	✓	✗	✗
Manage multi-level subscription agreement	✓	✗	✗
Run price index update	✓	✓	✓
Add new licenses or subscriptions	✓	✓	✓
Create a future cancellation	✓	✗	✗
Credit prorate	✓	✓	✗
Add assets to the subscription	✓	✓	✓

Connect subscription plans (chaining)	✓	✗	✗
Pause or hold subscriptions	✓	✓	✓
Track subscription version auditing changes	✓	✗	✗
Extend billing format with start-end dates	✓	✓	✓
Manage renewal approval flows	✓	✗	✗
Opt-in approval mechanism for renewal	✓	✓	✓
Maintain consumption levels	✓	✓	✓



Publish and unpublish subscription	✓	✗	✗
Customer services template portals	✓	✓	✗
Customer surveys for subscriptions	✓	✓	✗
Use revenue recognition schedules	✓	✓	✓
Rolling or Calendar aligned subscriptions	✓	✓	✓
Add and bill one-time items	✓	✓	✓
Track maximum usage levels and overage	✓	✗	✗
Pre-invoicing setup	✓	✗	✗
Smart price rounding	✓	✗	✗
Sell yearly and purchase monthly	✓	✗	✗
Roll-up consumption usage per billing line	✓	✗	✗
Reason code termination management	✓	✓	✓
Churn subscription immediately	✓	✓	✓
Use templates to create subscriptions faster	✓	✗	✗



Manage security deposits	✓	✓	✓
Auto-renewal rules	✓	✓	✓
Mass update price renewals	✓	✓	✓
Post-invoicing (days) after renewal date	✓	✗	✗
Ability to copy subscription headers & lines	✓	✗	✗
Create Pro-forma Subscription invoice	✓	✓	✓
Billing format including usage data sources	✓	✗	✗
GoCardless full integration API, processing + certification	✓	✗	✗
Recorded telecom-based consumption data (minutes, etc.)	✓	✗	✗
Multiple subscription addresses on the same contract	✓	✗	✗
Processing payments with auto-created payment journals	✓	✗	✗
Customer surveys for subscriptions	✓	✓	✗
Activate or inactivate subscription lines	✓	✗	✗

## Purchasing, Commerce & Tech



Create purchase order from subscriptions	✓	✗	✗
Manage supplier subscriptions contracts	✓	✗	✗
2-way match supplier subscription invoices	✓	✗	✗
Create B2C Commerce HQ Subscriptions	✓	✗	✗
Link subscriptions to call centres	✓	✗	✗
Import Consumption Data externally	✓	✗	✗



Support Dualwrite	✓	✗	✗
Embedded Power BI in workspace	✓	✓	✓
Link subscriptions to ecommerce	✓	✗	✗
Entity store integration	✓	✓	✓
Subscriptions web APIs	✓	✓	✗
Use of Mobile workspaces	✓	✗	✗







Use Commerce pricing models in subscriptions



Use Business Events and Integrate with Power Automate



Integrate with workflow in Dynamics 365 FO



Manage open subscription expenses



Omnichannel Subscription Management



Link subscriptions to Commerce Loyalty Schemes



## Sales



Subscription sales quotations CRM



Subscription quotations for prospects



Send subscription quotations



CPQ-driven subscription entry of quotes



Subscription sales opportunities



Workflow approval on subscription



Subscription sales quotations FO



Manage partner sold subscriptions



Convert subscription quotes to subscription



Retrieve Customer reference / PO number



Create and convert project quotations



Manual Sales Price overrides



Sync accounts/quotations/invoices + consumption data



Gamified Upselling capabilities in commerce and store front.



## Projects



Integration with D365 Project Operations



Project-based periodic hour tracking



Manage project-based subscriptions



Subscription billing from project proposals



# The Centre of Subscription Excellence for Microsoft Dynamics 365: For you and your customers.

Bluefort is a Microsoft Cloud Partner and ISV with core competence in Subscription Management and Recurring Revenue solutions. Empower your Enterprise customer's scale with the world's most powerful recurring revenue software for Microsoft Dynamics 365 Finance & Supply Chain Management



## Retail & eCommerce

Powerful, customer centric subscription fulfillment for eCommerce and retail.



## SaaS / Software

Microsoft Dynamics 365 stability for smart SaaS recurring revenue business.



## Memberships

Maximising Net Membership Revenue for NGOs or Member based businesses.



## Microsoft Partners

Profitability and automated control for reseller subscription plans.

## Let's talk

Contact us today to schedule a personalized demo or learn more about how LISA Enterprise can help you transform your subscription or services recurring RevOps and accelerate growth.

[Get Started →](#)



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