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LISA Enterprise:

Optimize Microsoft Dynamics 365 FSCM with Complete Subscription Management.

Feature Comparison:

1 LISA Enterprise

2 Closest Dynamics Competitor

3 D365 FSCM Subscription Billing

LISA Enterprise supercharges Microsoft Dynamics 365 FSCM with **+190% in added Subscription Management** features, delivering complete ERP subscription control. The world's most comprehensive recurring revenue solution for Dynamics 365—from Lead to Lifecycle and everything in between.

	LISA Enterprise	Closest Dynamics Competitor	D365 FSCM Subscription Billing
Included:	121	51	40
Not Included:	0	67	78
	100%	42%	33%

✳ Indicates our **Closest Dynamics Competitor**

Master Data

Master Data	LISA	✳	D365		LISA	✳	D365
Manage subscription products	✔	✔	✕	Add-on price models	✔	✔	✕
Assign price per unit	✔	✔	✔	Product variants	✔	✔	✔
Define minimum quantity per subscription	✔	✕	✕	Setup one time products	✔	✔	✔
Define add-on products	✔	✔	✕	Setup price indexing	✔	✔	✔
Perpetual and Maintenance products	✔	✕	✕	Define end user and partners as customers	✔	✕	✕
Consumption-based products	✔	✔	✔	Define subscription price lists	✔	✕	✕
Per-unit products	✔	✔	✔	Deferral accounts in GL	✔	✔	✔
Tiered pricing	✔	✔	✔	Support, maintenance additions	✔	✕	✕
Setup maintenance %	✔	✕	✕	Reason codes	✔	✔	✔

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Finance

Feature	Bluefort	Netstock	MS Dynamics
Bill subscription	✓	✓	✓
Request pre-payment or deposits	✓	✗	✗
Collection of payment	✓	✗	✗
Calculate forecasted ACV	✓	✓	✓
Update cashflow analysis	✓	✓	✓
Process revenue recognition	✓	✓	✓
Event-based revenue recognition	✓	✓	✓
Correct revenue recognition on credits	✓	✓	✓
Allocate % of revenue to recognize	✓	✓	✓
Defer discounts separate from revenue	✓	✓	✓
Delivery schedules	✓	✗	✗
Multi-element revenue allocation	✓	✓	✓
Process cost recognition	✓	✗	✗

Feature	Bluefort	Netstock	MS Dynamics
Subscription audit trail and history	✓	✗	✗
Balance out pre-payments or deposits	✓	✗	✗
Subscription type dimensions setup	✓	✗	✗
ARR Reporting	✓	✗	✗
Retention reporting	✓	✗	✗
Churn reporting	✓	✓	✓
Customer lifetime value reporting	✓	✗	✗
Customer base development	✓	✗	✗
Revenue vs cost of subscriptions	✓	✗	✗
Intercompany subscriptions processing	✓	✗	✗
Payment integrations	✓	✓	✗
Decoupling billing and recognition posting	✓	✓	✗
Partner margin percent enhancement	✓	✗	✗

Supply Chain Management

Feature	Bluefort	Netstock	MS Dynamics
Send welcome aboard email	✓	✗	✗
Manage multi-level subscription agreement	✓	✗	✗
Run price index update	✓	✓	✓
Add new licenses or subscriptions	✓	✓	✓
Create a future cancellation	✓	✗	✗
Credit prorate	✓	✓	✗
Add assets to the subscription	✓	✓	✓

Feature	Bluefort	Netstock	MS Dynamics
Connect subscription plans (chaining)	✓	✗	✗
Pause or hold subscriptions	✓	✓	✓
Track subscription version auditing changes	✓	✗	✗
Extend billing format with start-end dates	✓	✓	✓
Manage renewal approval flows	✓	✗	✗
Opt-in approval mechanism for renewal	✓	✓	✓
Maintain consumption levels	✓	✓	✓

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Feature	Bluefort	Product 2	Product 3
Publish and unpublish subscription	✓	✗	✗
Customer services template portals	✓	✓	✗
Customer surveys for subscriptions	✓	✓	✗
Use revenue recognition schedules	✓	✓	✓
Rolling or Calendar aligned subscriptions	✓	✓	✓
Add and bill one-time items	✓	✓	✓
Track maximum usage levels and overage	✓	✗	✗
Pre-invoicing setup	✓	✗	✗
Smart price rounding	✓	✗	✗
Sell yearly and purchase monthly	✓	✗	✗
Roll-up consumption usage per billing line	✓	✗	✗
Reason code termination management	✓	✓	✓
Churn subscription immediately	✓	✓	✓
Use templates to create subscriptions faster	✓	✗	✗

Feature	Bluefort	Product 2	Product 3
Manage security deposits	✓	✓	✓
Auto-renewal rules	✓	✓	✓
Mass update price renewals	✓	✓	✓
Post-invoicing (days) after renewal date	✓	✗	✗
Ability to copy subscription headers & lines	✓	✗	✗
Create Pro-forma Subscription invoice	✓	✓	✓
Billing format including usage data sources	✓	✗	✗
GoCardless full integration API, processing + certification	✓	✗	✗
Recorded telecom-based consumption data (minutes, etc.)	✓	✗	✗
Multiple subscription addresses on the same contract	✓	✗	✗
Processing payments with auto-created payment journals	✓	✗	✗
Customer surveys for subscriptions	✓	✓	✗
Activate or inactivate subscription lines	✓	✗	✗

Purchasing, Commerce & Tech

Feature	Bluefort	Product 2	Product 3
Create purchase order from subscriptions	✓	✗	✗
Manage supplier subscriptions contracts	✓	✗	✗
2-way match supplier subscription invoices	✓	✗	✗
Create B2C Commerce HQ Subscriptions	✓	✗	✗
Link subscriptions to call centres	✓	✗	✗
Import Consumption Data externally	✓	✗	✗

Feature	Bluefort	Product 2	Product 3
Support Dualwrite	✓	✗	✗
Embedded Power BI in workspace	✓	✓	✓
Link subscriptions to ecommerce	✓	✗	✗
Entity store integration	✓	✓	✓
Subscriptions web APIs	✓	✓	✗
Use of Mobile workspaces	✓	✗	✗

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	Bluefort	✱	D365		Bluefort	✱	D365
Use Commerce pricing models in subcriptions	✓	✗	✗	Use Business Events and Integrate with Power Automate	✓	✗	✗
Integrate with workflow in Dynamics 365 FO	✓	✗	✗	Manage open subscription expenses	✓	✓	✓
Omnichannel Subscription Management	✓	✗	✗	Link subscriptions to Commerce Loyalty Schemes	✓	✗	✗

Sales

	Bluefort	✱	D365		Bluefort	✱	D365
Subscription sales quotations CRM	✓	✓	✗	Subscription quotations for prospects	✓	✗	✗
Send subcription quotations	✓	✗	✗	CPQ-driven subscription entry of quotes	✓	✗	✗
Subscription sales opportunities	✓	✗	✗	Workflow approval on subscription	✓	✗	✗
Subscription sales quotations FO	✓	✗	✗	Manage partner sold subscriptions	✓	✗	✗
Convert subscription quotes to subscription	✓	✗	✗	Retrieve Customer reference / PO number	✓	✗	✗
Create and convert project quotations	✓	✗	✗	Manual Sales Price overrides	✓	✓	✓
Sync accounts/quotations/invoices + consumption data	✓	✓	✗	Gamified Upselling capabilities in commerce and store front.	✓	✗	✗

Projects

	Bluefort	✱	D365		Bluefort	✱	D365
Integration with D365 Project Operations	✓	✗	✗	Project-based periodic hour tracking	✓	✗	✗
Manage project-based subscriptions	✓	✗	✗	Subscription billing from project proposals	✓	✗	✗

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The Centre of Subscription Excellence for Microsoft Dynamics 365:
For you and your customers.

Bluefort is a Microsoft Cloud Partner and ISV with core competence in Subscription Management and Recurring Revenue solutions. Empower your Enterprise customer's scale with the world's most powerful recurring revenue software for Microsoft Dynamics 365 Finance & Supply Chain Management

Retail & eCommerce

Powerful, customer centric subscription fulfillment for eCommerce and retail.

SaaS / Software

Microsoft Dynamics 365 stability for smart SaaS recurring revenue business.

Memberships

Maximising Net Membership Revenue for NGOs or Member based businesses.

Microsoft Partners

Profitability and automated control for reseller subscription plans.

Let's talk

Contact us today to schedule a personalized demo or learn more about how LISA Enterprise can help you transform your subscription or services recurring RevOps and accelerate growth.

Get Started →

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